

# THE PMITALENT TRIANGLE™

## *Your Angle on Success*

In today's increasingly complex and competitive global marketplace, technical skills are simply not enough<sup>1</sup>. Companies are seeking added skills in leadership and business intelligence to support longer-range strategic objectives that contribute to the bottom line.

The ideal skill set — the PMI Talent Triangle — is a combination of technical, leadership, and strategic and business management expertise. To stay relevant and competitive, you must develop these employer-demanded skills.



NOT SURE WHERE YOUR COMPETENCIES,  
COURSES AND PDUS FIT IN?  
Take a look at the examples below.

Technical Project  
Management

Leadership

Strategic and  
Business Management

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### STRATEGIC & BUSINESS MANAGEMENT

*Business oriented skills; applies to all certifications*

- ▶ Benefits management and realization
- ▶ Business acumen ▶ Business models and structures ▶ Competitive analysis
- ▶ Customer relationship and satisfaction ▶ Industry knowledge and standards ▶ Legal and regulatory compliance
- ▶ Market awareness and conditions ▶ Operational functions (e.g. finance, marketing)
- ▶ Strategic planning, analysis, alignment

- ▶ Agile practices
- ▶ Data gathering and modeling ▶ Earned value management ▶ Governance (project, program, portfolio)
- ▶ Lifecycle management (project, program, portfolio, product)
- ▶ Performance management (project, program, portfolio) ▶ Requirements management and traceability ▶ Risk management ▶ Schedule management
- ▶ Scope management (project, program, portfolio, product) ▶ Time, budget, and cost estimation

### TECHNICAL

*Domain expertise, certification-specific*

### LEADERSHIP

*Competency in guiding and motivating; applies to all certifications*

- ▶ Brainstorming ▶ Coaching and mentoring ▶ Conflict management
- ▶ Emotional intelligence
- ▶ Influencing
- ▶ Interpersonal skills
- ▶ Listening
- ▶ Negotiation
- ▶ Problem Solving
- ▶ Team building

Effective 1 December 2015, the CCR Program will be aligned with the skills outlined in the PMI Talent Triangle. To learn more visit: [www.PMI.org/ccr-info](http://www.PMI.org/ccr-info)

1. Source: PMI's Pulse of the Profession In-Depth Report: Navigating Complexity